

Small Business Partner Program

The government, including the Department of Defense (DoD), has established small business programs and utilization goals as tools to assist small businesses in playing a more active role in government programs at both the prime and subcontractor level. Eurofins Environment Testing supports the government's mission through purchasing goods and services from small business providers and partnering with small business companies in pursuit of analytical testing programs.

Eurofins Environment Testing's Small Business Partner Program connects small business partner firms with our clients to create increased government opportunities for these small businesses. We strengthen the offering of our small business partners by providing additional capacity, geographic coverage, extensive certification, expansive technical capabilities, existing client relationships and a proven track record with government programs. We assist our partners as they take on the challenge of supporting government testing programs and provide assistance as they grow and expand their footprint in the marketplace.

Why Choose Eurofins Environment Testing US?

- We identify and introduce registered small business partners, helping prime contractors meet their small business subcontracting goals.
- We provide technical assistance to small business consulting firms regarding complex analytical requirements of government programs.
- We team with small business laboratories in their pursuit of federal contracts and ensure that they perform a share of the overall program.

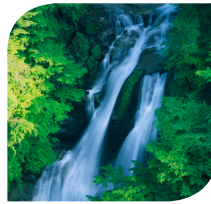


- Our comprehensive scope of certifications and accreditations enables Eurofins Environment Testing to perform work anywhere your project is located. We hold DoD ELAP accreditation along with state certifications and hold USDA permits to accept foreign soils.
- In business for more than 50 years, Eurofins Environment Testing laboratories have successfully provided analytical services to government and private clients to satisfy the needs of multiple stakeholders and programs with complex sample matrices and reporting criteria.

Our Capabilities

We provide specialty testing services in support of remediation programs, sediment projects, monitoring and emergency response efforts. We support explosives and munitions testing, emerging contaminants including perfluorinated chemicals (PFCs), dioxins, air analysis including passive testing, trace and speciated metals, tissue analysis and other specialty services. Our technical experience, large inventory of instrumentation and 24/7 staffing allows us to offer unparalleled support to these programs.

We provide assistance and laboratory information to our clients as they draft work plans and program documents. This results in saving time and effort



for our clients, allowing them to efficiently and accurately incorporate lab information into project documents.

Eurofins Environment Testing provides a myriad of standard electronic data deliverable (EDD) formats including SEDD, NEDD, ADR, ERPIMS, Scribe, EnviroData and client-specific custom EDDs. Our innovative online data access tool offers a timely and secure window into comprehensive laboratory information on demand. You can view extensive, live project information such as submitted sample receipts, data, document logs and invoices.

Logistical Support

Eurofins works with clients to efficiently perform their field efforts by minimizing sample volumes and expediting samples back to our labs. We utilize lab facilities and service centers across the country to provide project management expertise and to transport samples using local courier service and commercial carriers. For large field efforts, long duration programs and emergency response activities, Eurofins Environment Testing can support clients in the field by packing samples into coolers and providing sample management support.

Quality Assurance and Project Management

Our commitment to employing a well-trained quality assurance group is integral to our client's program success. Our Quality Assurance and Project Management staff review sample quality assurance project plans (QAPPs) utilizing our project cycle review process to ensure our lab practices support the QAPP as defined. We work with clients

before samples arrive to review QAPPs quickly and accurately and to provide lab-related Uniform Federal Policy (UFP) QAPP worksheets.

Clients can access our laboratory experts and project managers to discuss available options and understand reported results and methodology to aid in the decision-making process. Eurofins is committed to lean practices and ongoing training of staff to provide clients with a high-quality, cost-effective product and consistency of service at our facilities.

Small Business Partners

- 8(a)
- Small Business (SB)
- Historically Underutilized Business Zone (HUBZone)
- Small Disadvantaged Business (SDB)
- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Veteran-Owned Small Business (VOSB)
- Women-Owned Small Business (WOSB)
- Economically Disadvantaged WOSB (ED WOSB)
- Native America, Native American Tribally Owned
- Alaska Native Corporation (ANC)
- Hawaiian Native Corporation (HNC)
- Historically Black Colleges and Universities (HBCU)
- Minority Institution (MI)
- State, local and commercial registered SB firms

To learn more about how Eurofins Small Business Partner Program can benefit your business, contact Jane Huber at 717-209-1438.

www.EurofinsUS.com

Centers of Excellence

Eurofins Air Toxics, Inc.
Air Testing

Eurofins Calscience, Inc.
Air, Groundwater, Soil & Sediment, Wastewater & Hazardous Waste Testing

Eurofins Eaton Analytical, Inc.
Drinking Water, Bottled Water & Water in Food Production Testing

Eurofins Frontier Global Sciences, Inc.
Metals & Metals Speciation Testing

Eurofins Lancaster Laboratories Environmental, LLC
Groundwater, Soil & Sediment, Wastewater & Hazardous Waste Testing